

David Karabinos *Managing Partner, Harvest Business Advisors*

David is the Managing Partner and CEO of Harvest Business Advisors, LLC. David co-founded EquaTerra, the leading global Business Process Outsourcing advisory firm, where he held the COO and CFO positions. He also founded and was the CEO of eHealthClaim, a healthcare BPO provider delivering customer service software, ASP and BPO services to the mid-market health insurance industry.

He has over 30 years of experience in the outsourcing industry as a buyer, service provider and third-party advisor that include transactions exceeding \$25 billion in total contract value. As the executive responsible for launching and managing several consulting practices focused on the oversight and governance of outsourcing deals, he has become a thought leader in the industry with unique perspectives and experience leading teams in assisting global 2000 corporations with their ITO and BPO relationships.

David has more than 15 years with leading consulting and outsourcing service providers including Alltel Information Services, Cap Gemini, and Ernst & Young. His clients and industry experience range from Financial Services, Healthcare, Information Technology, Manufacturing, Publishing, Energy and Retail.

David is a private investor with a portfolio that includes a bank and numerous high-technology startups in healthcare and medical products. He sits on the board of numerous startups, early stage companies and non-profit organizations. David is the Vice-Chair of BizTech, the largest business incubator in North Alabama.



Areas of Specialization

- Market Assessment
- Strategic, Business and Financial Planning
- Capitalization
- Business Combinations
- Alliance and Joint Venture Development
- Outsourcing Transactions
- Growth Strategies
- Turnaround

Education

- University of Alabama Birmingham,
BS, Business Management

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